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### Education

1995 PhD in Managerial Economics and Decision Sciences (MEDS), Northwestern University  
1990 *Laurea* in Economics, Università Bocconi, Milan, Italy

### Professional Activities

2005-current Professor, Department of Economics, New York University (Department Chair 2011-2016)  
2001-2005 Associate Professor, Department of Economics, New York University  
1995-2001 Assistant Professor, Department of Economics, Princeton University  
2003-current Research Fellow, Center for Economic Policy Research (CEPR)

2018- Co-editor: *Econometrica*  
2008-2011 Co-editor: *American Economic Review*  
2005-2008 Editor: *Journal of Economic Theory*  
2002-2005 Associate Editor: *Journal of Economic Theory*  
2004-2007 Associate Editor: *Journal of the European Economic Association*  
1999-2005 Associate Editor: *International Economic Review*

### Honors and Awards

Fellow of the Econometric Society since January 2008.

### Grants

2016-2019 NSF grant “Frictions in a Competitive Regulated Market.”  
2016-2019 NSF grant “The Interplay Between Debt and Entitlements”  
2011-2014 NSF grant “Government Policy with Time Inconsistent Voters.”  
2008-2011 NSF grant “Quantitative Explorations into Secondary Markets”  
2005-2008 NSF grant 0452317, “Parental Guidance and Supervised Learning.”  
2003-2005 NSF grant 0318161, “Political Institutions and Economic Policy.”  
2000-2002 NSF grant 9911496, “The Role of Commitment in Dynamic Contracts: Evidence from Life Insurance.”  
1997-2000 NSF grant 9711355, “Adverse Selection in Durable Goods Markets.”

### Program Committees

Econometric Society: Winter Meetings (2003, 2008), World Congress (2005). Society of Economic Dynamics (2002), Society of Economic Design (2002).

## Publications

- “Frictions in a Competitive Regulated Market: Evidence from Taxis.” (joint with Guillaume Frechette and Tobias Salz) *American Economic Review*, forthcoming
- “Deliberating Collective Decisions” *Review of Economic Studies*, April 2018 with Jimmy Chan, Wing Suen, and Leeat Yariv.
- “Collective Self-Control” *AEJ Microeconomics*, August 2017, with Leeat Yariv (Winner of best paper award 2018).
- “Government Policy with Time Inconsistent Voters” *American Economic Review*, June 2015, with Alberto Bisin and Leeat Yariv.
- “Nonlinear Pricing of Storable Goods,” *AEJ Microeconomics*, August 2014 with Igal Hendel and Nikita Roketskiy (Winner of best paper award 2016).
- “A Quantitative Analysis of the Used-Car Market” *American Economic Review*, November 2014 with Alessandro Gavazza and Nikita Roketskiy
- “Transparency and Manipulation of Public Accounts” *Journal of Public Economic Theory*, June 2011 with Alessandro Gavazza
- “Transparency and Economic Policy,” *Review of Economic Studies* August 2009 with Alessandro Gavazza.
- “Does the Secondary Life Insurance Market Threaten Dynamic Insurance?” *American Economic Review Papers and Proceedings* May 2008, with Glenn Daily and Igal Hendel.
- “Parental Guidance and Supervised Learning,” *Quarterly Journal of Economics*, August 2008 with Marciano Siniscalchi
- “The Perils of Transparency in Bureaucracies.” *American Economic Review Papers and Proceedings* (May 2007), with Alessandro Gavazza.
- “Storable Good Monopoly: The Role of Commitment.” *American Economic Review* (December 2006), with Paolo Dudine and Igal Hendel.
- “The Drawbacks of Electoral Competition.” *Journal of the European Economic Association* (December 2005), with Nicola Persico.
- “Efficient Sorting in a Dynamic Adverse Selection Model.” *Review of Economic Studies* (April 2005), with Igal Hendel and Marciano Siniscalchi.
- “Why Did the Elites Extend the Suffrage? Democracy and the Scope of Government, with an Application to Britain's Age of Reform.” *Quarterly Journal of Economics* (May 2004), with Nicola Persico.
- “The Role of Commitment in Dynamic Contracts, Evidence from Life Insurance.” *Quarterly Journal of Economics* (February 2003), with Igal Hendel.
- “The Role of Leasing under Adverse Selection.” *Journal of Political Economy* (February 2002), with Igal Hendel.
- “The Provision of Public Goods under Alternative Electoral Incentives.” *American Economic Review* (March 2001), with Nicola Persico.
- “Strategic Certification and the Provision of Quality.” *International Economic Review* (February 2001), with Gianluigi Albano.
- “Uniqueness and Existence of Equilibrium in Auctions with a Reserve Price.” *Games and Economic Behavior* (January 2000), with Nicola Persico.
- “Adverse Selection in Durable Goods Markets.” *American Economic Review* (December 1999), with Igal Hendel.

- “Budget Deficits and Redistributive Politics.” *Review of Economic Studies* (October 1999).
- “Information Revelation and Certification Intermediaries.” *Rand Journal of Economics* (Summer 1999).
- “Interfering with Secondary Markets.” *Rand Journal of Economics* (Spring 1999), with Igal Hendel.

### **Papers**

- “Rules and Commitment in Communications.” (joint with Guillaume Frechette and Jacopo Perego)
- “The Political Economy of Debt and Entitlements.” (joint with Laurent Bouton and Nicola Persico).

### **Students**

Marina Agranov (Caltech), Ryan Booth (Analysis Group), Oriol Carbonell-Nicolau (Rutgers), Paolo Dudine (IMF), Alessandro Gavazza (LSE), Luke Geldermans (Peking University) Alfredo Hernandez (Lehman), Melis Kartal (University of Vienna), Natalija Novta (IMF), Martin Paredes (ITAM), Jacopo Perego (Columbia) Nikita Roketskiy (University College London), Farzad Saidi (Stockholm School of Economics), Tobias Salz (Columbia), Bernardo Silveira (Washington University St. Louis, Olin), Matan Tsur (University of Vienna), Yijia Wang (NERA).