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### **Personal Information**

Born in Milan, Italy, in 1966, married, one son

### **Education**

1995 PhD in Managerial Economics and Decision Sciences (MEDS), Northwestern University  
1990 *Laurea* in Economics, Università Bocconi, Milan, Italy

### **Professional Activities**

2005-current Professor, Department of Economics, New York University  
2001-2005 Associate Professor, Department of Economics, New York University  
1995-2001 Assistant Professor, Department of Economics, Princeton University  
2003-current Research Fellow, Center for Economic Policy Research (CEPR)

2005-current Editor: *Journal of Economic Theory*  
2004-current Associate Editor: *Journal of the European Economic Association*  
1999-2005 Associate Editor: *International Economic Review*

### **Grants**

2005-2008 NSF grant 0452317, "Parental Guidance"  
2003-2005 NSF grant 0318161, "Political Institutions and Economic Policy"  
2000-2002 NSF grant 9911496, "The Role of Commitment in Dynamic Contracts: Evidence from Life Insurance"  
1997-2000 NSF grant 9711355, "Adverse Selection in Durable Goods Markets"

### **Publications**

- "Parental Guidance and Supervised Learning," *Quarterly Journal of Economics*, (forthcoming) with Marciano Siniscalchi
- "The Perils of Transparency in Bureaucracies." *American Economic Review Papers and Proceedings* (May 2007), with Alessandro Gavazza.
- "Storable Good Monopoly: The Role of Commitment." *American Economic Review* (December 2006), with Paolo Dudine and Igal Hendel.

- “The Drawbacks of Electoral Competition.” *Journal of the European Economic Association* (December 2005), with Nicola Persico.
- “Efficient Sorting in a Dynamic Adverse Selection Model.” *Review of Economic Studies* (April 2005), with Igal Hendel and Marciano Siniscalchi.
- “Why Did the Elites Extend the Suffrage? Democracy and the Scope of Government, with an Application to Britain's Age of Reform.” *Quarterly Journal of Economics* (May 2004), with Nicola Persico.
- “The Role of Commitment in Dynamic Contracts, Evidence from Life Insurance.” *Quarterly Journal of Economics* (February 2003), with Igal Hendel.
- “The Role of Leasing under Adverse Selection.” *Journal of Political Economy* (February 2002), with Igal Hendel.
- “The Provision of Public Goods under Alternative Electoral Incentives.” *American Economic Review* (March 2001), with Nicola Persico.
- “Strategic Certification and the Provision of Quality.” *International Economic Review* (February 2001), with Gianluigi Albano.
- “Uniqueness and Existence of Equilibrium in Auctions with a Reserve Price.” *Games and Economic Behavior* (January 2000), with Nicola Persico.
- “Adverse Selection in Durable Goods Markets.” *American Economic Review* (December 1999), with Igal Hendel.
- “Budget Deficits and Redistributive Politics.” *Review of Economic Studies* (October 1999).
- “Information Revelation and Certification Intermediaries.” *Rand Journal of Economics* (Summer 1999).
- “Interfering with Secondary Markets.” *Rand Journal of Economics* (Spring 1999), with Igal Hendel.

#### **Working Papers**

- “Transparency and Economic Policy,” with Alessandro Gavazza
- “Who commits to long-term contracts? How much does it cost? The case of life insurance,” with Igal Hendel

#### **Work in Progress**

- “Parenting, and Information Transmission,” with Marciano Siniscalchi
- “The Effects of Heterogeneity in Secondary Markets: a Comparison of France, UK and US Car Markets (with Alessandro Gavazza)
- “Deliberation” (with Leeat Yariv)
- “Nonlinear Pricing of a Storable Good,” with Igal Hendel and Aviv Nevo

#### **Students**

Martin Paredes (ITAM)  
 Alessandro Gavazza (Yale SOM)  
 Paolo Dudine (IMF)  
 Oriol Carbonell-Nicolau (Rutgers)  
 Alfredo Hernandez (Lehman)